

COMPUCOM GROUP OF COLLEGES
COMPUCOM INSTITUTE OF TECHNOLOGY & MANAGEMENT
CAMPUS PLACEMENT NOTICE

Company Name	LEARNING ROUTES PVT LTD																										
Company website	https://www.learningroutes.in/																										
Company profile	Learning Routes is one of the leading education services startups catering to the needs of working professionals by offering them varied choices in management programs from India’s top Business Schools. As Learning Routes, we are here to administer a flawless curriculum to the ones who aspire to have Post graduate, Undergraduate, Diploma, Certification and industry oriented technical programs from premium management schools.																										
Job designation	Sales Associate																										
Job location	1. Gurugram(Haryana) 2. Mohali(Panjab) 3. Delhi 4. Goregaon(East Mumbai) 5. Jaipur(Rajasthan) 6. Bengaluru, Karnataka																										
No of openings	Open																										
Tentative Date of joining	Immediate																										
Compensation	<table><tr><td>Remuneration for Graduates -</td><td>Salary</td><td>Annually</td></tr><tr><td>Fixed salary(Fixed Compensation)</td><td>27,000</td><td>3,24,000</td></tr><tr><td>Salary Increment(Payable Post probation period based on 100% Target Completion)</td><td>3,000</td><td>18,000</td></tr><tr><td>Meeting Allowance (Payable For Outdoor Meeting)</td><td>4,500</td><td>54,000</td></tr><tr><td>Monthly Incentives* (Subject to Target Achievement)</td><td>12,000</td><td>1,44,000</td></tr><tr><td>Performance cum Continuity Bonus*(Payable on Yearly Performance of KRA’s)</td><td>1,500</td><td>18,000</td></tr><tr><td>PunctualityBonus* (Payable on 100% Monthly attendance)</td><td>1,000</td><td>12,000</td></tr><tr><td>TOTAL CTC</td><td>49,000</td><td>5,70,000</td></tr></table>			Remuneration for Graduates -	Salary	Annually	Fixed salary(Fixed Compensation)	27,000	3,24,000	Salary Increment(Payable Post probation period based on 100% Target Completion)	3,000	18,000	Meeting Allowance (Payable For Outdoor Meeting)	4,500	54,000	Monthly Incentives* (Subject to Target Achievement)	12,000	1,44,000	Performance cum Continuity Bonus*(Payable on Yearly Performance of KRA’s)	1,500	18,000	PunctualityBonus* (Payable on 100% Monthly attendance)	1,000	12,000	TOTAL CTC	49,000	5,70,000
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Fixed salary(Fixed Compensation)	27,000	3,24,000																									
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TOTAL CTC	49,000	5,70,000																									

	Remuneration for <u>Post Graduates</u>	Salary	Annually
	Fixed Salary (Fixed Compensation)	30,000	3,60,000
	Salary Increment(Payable post the completion of probation period based on Target Completion)	3,000	18,000
	Meeting Allowance (Payable For Outdoor Meeting)	4,500	54,000
	Monthly Incentives* (Subject to Target Achievement)	12,000	1,44,000
	Performance cum Continuity Bonus*(Payable on Yearly Performance of KRA's)	1,500	18,000
	Punctuality Bonus* (Payable on 100% Monthly attendance)	1,000	12,000
	TOTAL CTC	52,000	6,06,000
Job Description/Responsibilities	→ Cold Calling & Lead Generation to increase the sales output → Work on Corporate Data Sources and Allotted Leads → Career & Education Counseling for Working Professionals → Interpersonal Skills for End - to - End Sales → Manage and Achieve Daily, Weekly, and Monthly Work Reports → Ability to reach out to the customers directly → Ability to Learn Quickly and Accept Feedback		
Education / Doc required	Post Graduates:-MBA Graduates:-BCA/B.TECH		
Skill set required	1. Good Communication skills. 2. Problem solving abilities. 3. Genuine enthusiasm for the Company and Products. 4. Customer- focused Mindset . 5. Active Listening and Trust-Building. 6. Flexibility to prioritize & adapt to multitasking and overcome challenges.		
Selection/Interview process	1. Pre-placement talk 2. Group Discussion 3. Impromptu Round(Optional) 4. Assessment of personality Communication & Confidence 5. Assessment of sales skills.		
Offer letter/Letter of Intent	After the process completion		
Announcement of Result Same day Yes/No	After the process completion		
Interview Date and Timing	as per your registration.		